

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 CAB-02 CIAE-00 COME-00 DODE-00

DOT-00 INR-07 NSAE-00 CIEP-01 FAA-00 L-03 SS-15

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FM AMEMBASSY BONN

TO SECSTATE WASHDC 3255

INFO AMEMBASSY BERLIN

AMEMBASSY LONDON

AMEMBASSY MOSCOW

AMEMBASSY PARIS

USMISSION USBERLIN

USMISSION NATO BRUSSELS

C O N F I D E N T I A L BONN 19227

E.O. 11652: GDS

TAGS: EAIR, UK, US, FR, WB

SUBJ: CIVAIR: BERLIN-LONDON CHARTERS

REF: (A) STATE 267500; (B) BONN 17488; (C) BONN 15791

1. IN RESPONSE TO OUR QUESTION BASED ON
PARA 3, REF A, UK CAA TOLD EMBASSY CAA NOVEMBER 11 THAT
HMG, IN ASKING FOR CHARTER NEGOTIATIONS, HAS THE GOAL
OF OBTAINING AGREEMENT ON A SET OF PRINCIPLES GOVERNING
ALL CHARTER FLIGHTS INTO AND OUT OF BERLIN. THIS
INDICATES THAT HMG IS ARGUING FROM PRINCIPLE TO
PRACTICE, AS WE HAD ANTICIPATED FROM THE APPROACH
TAKEN IN THE UK PAPER (REF B). FOR EXAMPLE, THE
PRINCIPLES OF FAVORING "TRADITIONAL CARRIERS" AND OF
PROTECTING SCHEDULED SERVICES WERE USED TO JUSTIFY
CLOSING THE LONDON MARKET TO ALL BUT BRITISH CARRIERS.

2. ALTHOUGH HANLEY'S STATEMENT INDICATES THE BRITISH
NEGOTIATORS ARE LIKELY TO USE THE SAME CONCEPTUAL
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APPROACH THEY DEVELOPED EARLIER, WE ASSUME FROM THE

FACT THAT THEY PROPOSED CONSULTATIONS THAT THEY ARE WILLING TO GIVE SOMEWHAT ON THEIR HITHERTO RIGID STAND. WE ASSUME FURTHER THAT THEY WILL TRY TO GET BY WITH ONLY TOKEN CONCESSIONS WHICH MIGHT MEET THE LEGAL, POLITICAL AND PSYCHOLOGICAL OBJECTIONS THAT WE HAVE RAISED TO THEIR PUSHING PANAM OUT OF THE LONDON MARKET. THAT IS, THAT BERLIN TRAFFIC RIGHTS ARE HELD JOINTLY BY THE ALLIES IN TRUST AS IT WERE FOR THE GERMANS AND THAT THE POLITICAL AND PSYCHOLOGICAL EFFECTS OF THE UK ACTION DEROGATE FROM OUR JOINT PURPOSE IN BEING IN BERLIN AND COULD AFFECT ADVERSELY THE POLITICAL AND PSYCHOLOGICAL CLIMATE OF BERLIN.

3. FURTHERMORE, WE ASSUME THAT THE PROPOSAL FOR TRI-LATERAL RATHER THAN BI-LATERAL CONSULTATIONS IS BECAUSE THE BRITISH HOPE TO CONFRONT US WITH A UNITED FRANCO-BRITISH STAND. IT FOLLOWS THAT THERE WILL BE COORDINATION BETWEEN THE GOF AND HMG BEFORE AND DURING THE NEGOTIATIONS.
STOESSEL

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